

ANNEXURE-B



HINDUSTAN URVARAK & RASAYAN LIMITED

(A JV of NTPC, CIL, IOCL, FCIL & HFCL)
SCOPE Minar, Core 3, 9th Floor,
Laxmi Nagar District Center, Delhi-110092

Ref. No. HURL/HQ/26CS064/EOI

Date: 11.08.2026

EXPRESSION OF INTEREST - NOTICE FOR EMPANELMENT

Sub: Expression of Interest (EOI) for empanelment of vendors for Supply of Potash Derived from Rhodophytes, Sulphur 90% (Powder) and Boronated Calcium Nitrate in HURL's "APNA" brand in states of Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand.

Hindustan Urvarak & Rasayan Limited (HURL), a joint venture company of Coal India Limited, NTPC Limited and Indian Oil Corporation Limited, Fertilizer Corporation of India Limited and Hindustan Fertilizer Corporation Limited, has set up Natural Gas based Fertilizer Complexes (Ammonia-Urea) of 2200 MTPD Ammonia and 3850 MTPD Urea each at Gorakhpur (Uttar Pradesh), Barauni (Bihar) and Sindri (Jharkhand).

HURL intends to expand its product portfolio (other than Urea) to offer full basket of bulk and non-bulk fertilizers for catering to various needs of Indian farmers and farming community focusing on balanced nutrients. To achieve the same, HURL intends to empanel various vendors (Manufacturers and Traders only) for the Supply of Potash Derived from Rhodophytes, Sulphur 90% (Powder) and Boronated Calcium Nitrate in HURL's "APNA" brand in states of Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand. The pre-qualified vendors would be eligible for participating in the future tenders to be invited by HURL subsequently for procurement of the Potash Derived from Rhodophytes, Sulphur 90% (Powder) and Boronated Calcium Nitrate.

Applications are invited from vendors (Manufacturers and Traders only) for Supply of Potash Derived from Rhodophytes, Sulphur 90% (Powder) and Boronated Calcium Nitrate in HURL's "APNA" brand, who meet the pre-qualification criteria and other requirements detailed in the empanelment documents. The complete set of documents including pre-qualification criteria can be downloaded from website: <https://eprocure.gov.in/eprocure/app>.

The empanelment document consists of following:

- a) Annexure 1: Annual Tentative quantity Product wise and State wise for the period of 01 year including Packaging size
- b) Annexure 2: Product Specifications as per Indian FCO latest amendments (*to be accepted & duly signed by authorized signatory*)
- c) Annexure 3: Other Documents Required (*to be accepted & duly signed by authorized signatory*)
- d) Annexure 4: Vendor Application for Empanelment (*to be submitted on letter head of the vendor duly signed by the authorized signatory*)
- e) Annexure 5: Pre-Qualification Criteria (PQC) (*to be accepted & duly signed by authorized signatory*)
- f) Annexure 6: Terms & Conditions of Empanelment (*to be accepted & duly signed by authorized signatory*)

Vendor has to provide all applicable documents as sought in the aforementioned annexures and certifications in prescribed formats.

The Instruction to Bidders & General Conditions of Contract (GCC) shall be issued along with the tender for procurement to be issued separately.

Interested vendors (Manufacturers and Traders only) are required to submit their complete filled application along with all supporting documents on the portal itself. The empanelment would be based on the vendors meeting the pre-qualifications criteria, other requirements detailed in the



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documents and assessment. Furnishing false/ incomplete information or submitting applications not accompanied by required documents shall lead to summarily rejection of the application.

HURL reserves the right to reject any or all the applications or withdraw this invitation without assigning any reason thereof. Decision of HURL in the matter shall be final and no correspondence shall be entertained from the applicants in this regard subsequently. HURL has the liberty to include or delete vendors based on their performance, proven capability and for any other reason thereof.

Address for Communication:

Sh. Deepak Kumar Sr. Manager (C&M) Hindustan Urvarak & Rasayan Limited (A Joint Venture of CIL, NTPC, IOCL, FCIL & HFCL) Core-3, 9th Floor, SCOPE Minar, Laxmi Nagar District Centre, New Delhi-110092. EPBAX No: 011-2250 2267/ 2268 Email: deepakkumar@hurl.net.in	Sh. Amit Parate, Manager (C&M) Hindustan Urvarak & Rasayan Limited (A Joint Venture of CIL, NTPC, IOCL, FCIL & HFCL) Core-3, 9th Floor, SCOPE Minar, Laxmi Nagar District Centre, New Delhi-110092. EPBAX No: 011-2250 2267/ 2268 Email: amitbhagwanparate@hurl.net.in
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Annexure-1 **Annual Tentative quantity**

ANNEXURE-1 : ANNUAL TENTATIVE QUANTITY

Name of States	Name of Products	Unit (MT)	*Tentative Quantity (for 1 Year)	Packaging Size
Assam	Boronated Calcium Nitrate	MT	250	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	5	200 gm or as required
	Sulphur 90% Powder	MT	100	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Bihar	Boronated Calcium Nitrate	MT	1500	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	20	200 gm or as required
	Sulphur 90% Powder	MT	800	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Chhattisgarh	Boronated Calcium Nitrate	MT	300	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	10	200 gm or as required
	Sulphur 90% Powder	MT	800	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Gujarat	Boronated Calcium Nitrate	MT	250	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	5	200 gm or as required
	Sulphur 90% Powder	MT	200	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Haryana	Boronated Calcium Nitrate	MT	500	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	20	200 gm or as required
	Sulphur 90% Powder	MT	600	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Himachal Pradesh	Boronated Calcium Nitrate	MT	500	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	5	200 gm or as required
	Sulphur 90% Powder	MT	100	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Jammu & Kashmir	Boronated Calcium Nitrate	MT	500	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	5	200 gm or as required
	Sulphur 90% Powder	MT	100	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Jharkhand	Boronated Calcium Nitrate	MT	250	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	10	200 gm or as required
	Sulphur 90% Powder	MT	100	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Madhya Pradesh	Boronated Calcium Nitrate	MT	500	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	10	200 gm or as required
	Sulphur 90% Powder	MT	400	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Maharashtra	Boronated Calcium Nitrate	MT	500	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	10	200 gm or as required
	Sulphur 90% Powder	MT	200	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Odisha	Boronated Calcium Nitrate	MT	300	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	10	200 gm or as required
	Sulphur 90% Powder	MT	160	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Punjab	Boronated Calcium Nitrate	MT	800	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	20	200 gm or as required
	Sulphur 90% Powder	MT	1300	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Rajasthan	Boronated Calcium Nitrate	MT	300	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	20	200 gm or as required
	Sulphur 90% Powder	MT	1700	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg

ANNEXURE-1 : ANNUAL TENTATIVE QUANTITY

Name of States	Name of Products	Unit (MT)	*Tentative Quantity (for 1 Year)	Packaging Size
Uttar Pradesh	Boronated Calcium Nitrate	MT	3000	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	35	200 gm or as required
	Sulphur 90% Powder	MT	6000	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Uttarakhand	Boronated Calcium Nitrate	MT	250	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	5	200 gm or as required
	Sulphur 90% Powder	MT	40	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
West Bengal	Boronated Calcium Nitrate	MT	300	5 Kg, 10 Kg, 25 Kg
	Potash Derived from Rhodophytes	MT	10	200 gm or as required
	Sulphur 90% Powder	MT	400	1Kg, 3Kg, 5Kg, 10 Kg, 25 Kg
Grand Total	Boronated Calcium Nitrate	MT	10000	
	Potash Derived from Rhodophytes	MT	200	
	Sulphur 90% Powder	MT	13000	



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ANNEXURE- 2 : Product Specification as per FCO norms

<u>Boronated Calcium Nitrate</u>		
S. No.	Particular	Limit
1	Total Nitrogen (Ammoniacal and Nitrate N) percent by weight, minimum	14.5
2	Nitrate nitrogen as N percent by weight, minimum	13.5
3	Water soluble calcium as percent by weight, minimum	17
4	Boron (as B) per cent by weight	0.2-0.3

<u>Sulphur 90% (Powder)</u>		
S. No.	Particular	Limit
1	Moisture per cent by weight, maximum	1.0
2	Total elemental sulphur (as S) per cent by weight, minimum	90.0
3	(Note: the product may contain any inert filler material such as Bentonite etc. up to the maximum extent of 10 per cent by weight)	

<u>Potash Derived from Rhodophytes</u>		
S. No.	Particular	Limit
1	Moisture per cent by weight, maximum	5.0
2	Water soluble Potash, per cent by weight, minimum	20.0
3	Total Sulphur (as S), per cent, by weight, minimum	1.5
4	Heavy metal content (as mg/kg), maximum	
	Arsenic as (As ₂ O ₃)	10.0
	Cadmium (as Cd)	5.0
	Chromium (as Cr)	50.0
	Copper (as Cu)	300.0
	Mercury (as Hg)	0.15
	Nickel (as Ni)	50.00
	Lead (as Pb)	100
	Zinc (as Zn)	1000



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Annexure-3

Other Documents requirement

S.No.	Criteria	Documents/Proofs
1.	Proforma for Declaration on NCLT/NCLAT/DRT/DRAT/COURT RECEIVERSHIP/LIQUIDATION Applicable for Start-ups also	Annexure -A to be submitted
2.	MSME - Udyam certificate (If applicable) Applicable for Start-ups also	Udyam certificate
3.	Not Blacklisted/ Delisted certificate Applicable for Start-ups also	Annexure B to be submitted
4.	Power of attorney Applicable for Start-ups also	Power of attorney, duly notarized by a notary public in favor of authorized signatory signed by all the partners or directors on stamp paper.
5.	Details of sister companies as per Pt. 25 of Annexure-4 (Vendor Application for Empanelment) Applicable for Start-ups also	Certificate from Practicing CA mentioning names of sister concerns and confirming that except the bidder other companies are not participating and have not been enlisted in the earlier EOIs floated by HURL. If the bidder has no sister concerns, then bidder should furnish a Certificate from a Practicing CA certifying the same.



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Annexure-A

Proforma for Declaration on NCLT/ NCLAT/ DRT/ DRAT/ COURT RECEIVERSHIP/ LIQUIDATION

(TO BE SUBMITTED ON LETTER HEAD OF THE VENDOR DULY SIGNED BY THE
AUTHORIZED SIGNATORY)

Ref: HURL/HQ/26CS064/EOI;

Date: 11.08.2026

To
Sr. Manager (C&M) / Manager (C&M)
Hindustan Urvarak & Rasayan Limited,
(A JV of CIL, NTPC, IOCL, FCIL & HFCL)
Core-4, 9th Floor, SCOPE Minar, Laxmi Nagar District Centre,
New Delhi, PIN-110092

I/We M/s hereby declare that:

- I/We am/are not undergoing insolvency resolution process of liquidation or bankruptcy proceeding as on date

OR,

- I/We, am/are undergoing insolvency resolution process or liquidation or bankruptcy proceeding as on date as per the details mentioned below: (Attach detail with application)

Note: Strike out (X) whichever is not applicable.

It is understood that if this declaration is found to be false in any particular, Hindustan Urvarak and Rasayan Ltd. (HURL), shall have the right to reject my/our application. If the application has resulted in award of contract, the contract is liable to be cancelled without prejudice to any other right or remedy (including black listing or holiday listing) available to Hindustan Urvarak and Rasayan Ltd. (HURL).

Yours faithfully,

(Signature)

Name & Designation.....
Name of the Company.....

(Seal of Company)



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(ANNEXURE B)

**(TO BE SUBMITTED ON LETTER HEAD OF THE VENDOR DULY SIGNED BY THE
AUTHORIZED SIGNATORY)**

Ref: HURL/HQ/26CS064/EOI;

Date: 11.08.2026

To
Sr. Manager (C&M) / Manager (C&M) Hindustan Urvarak &
Rasayan Limited, (A JV of CIL, NTPC, IOCL, FCIL & HFCL)
Core-4, 9th Floor, SCOPE Minar Laxmi
Nagar, District Centre, New Delhi, PIN 110092

Sub:

Doc. No.

Dear Sir,

I, Mr..... (Authorized Signatory), hereby certify that we (firm name) have not been
blacklisted/delisted by HURL/ Public Sector/ /Govt. Organization in respect of supply for:

Sulphur 90% (Powder)	
Boronated Calcium Nitrate	
Potash Derived from Rhodophytes	

I further, confirm that if at any point of time this declaration is found to be incorrect, HURL shall have the
full right to cancel the contract of the vendor without prejudice to any other right or remedy (including
black listing or holiday listing) available to Hindustan Urvarak and Rasayan Ltd. (HURL).

Yours faithfully,

(Signature)

Date:

Name & Designation.....

Place:

Name of the Company.....

(Seal of Company)



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Annexure-4

Vendor Application for Empanelment

**(TO BE SUBMITTED ON LETTER HEAD OF THE VENDOR DULY SIGNED BY THE
AUTHORIZED SIGNATORY)**

Ref: HURL/HQ/26CS064/EOI;

Date: 11.08.2026

To,
Sr. Manager (C&M) / Manager (C&M)
Hindustan Urvarak & Rasayan Limited,
(A JV of CIL, NTPC, IOCL, FCIL & HFCL)
Core-3, 9th Floor, SCOPE Minar Laxmi Nagar,
District Centre, New Delhi, PIN – 110092

Product for which empanelment is applied: *Sulphur 90% (Powder), Boronated Calcium Nitrate and Potash Derived from Rhodophytes*

Sl. No	Description	Details
1.	Name of Agency	
2.	Whether Manufacturer (Y/N)	
3.	Type of Firm (Whether Proprietorship, Partnership, Company registered under the Companies Act, 1956/2013, Registered societies / Co-operative societies, Registered Limited Liability Partnership (LLP)) (Attach relevant documents specified in the PQC)	
4.	List of Names & Address (Proprietor/Partner/Director) with Office Tel. No. and E-mail	
5.	Address of Registered Office	
6.	Name of Contact Person at Registered Office Designation Telephone E-Mail Mobile	
7.	Complete address of Factory(ies)/ Works from where supplies intended to be made. (Details of all the factories to be given)	



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8.	Name(s) of Contact Persons at Factory(ies)/ Works Designation Telephone E-Mail Mobile	
9.	Date of establishment of Factory • Date of establishment • Registration no. • Valid up to <i>(Attach copy of Registration Certificate)</i>	
10.	Whether registered as a Micro or small-scale industry as per MSME Act2006? If 'Yes", Please Specify whether Micro or Small If 'yes', please attach copy of relevant certificate duly self-certified by signatory.	
11.	GST Registration No. <i>(Attach copy of registration certificate)</i>	
12.	PAN number <i>(Attach copy of PAN card)</i>	
13.	States to which Supplies intended to be made: (Empanelment is for following States: Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand)	<i>(Bidder shall mention the name of the state here):</i>
14.	Name of the Product for which Supplies intended to be made: (Empanelment is for following products: Sulphur 90% (Powder), Boronated Calcium Nitrate and Potash Derived from Rhodophytes)	<i>Bidder shall mention the name of the product(s) here):</i>
15.	Details of registration on CPPP e-tendering portal i.e. eprocure.gov.in Name of Contact person Designation Email Mobile	



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16.	Name & address of associated companies	
17.	Details of Testing Facilities Available	
18.	Organizational Set-up (No. of Managerial, technical, non-technical, skilled-unskilled personnel)	



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19.	Production of Intended Product(s) (in last 3 years)	
	Financial Year	(in MT) (* <i>Duly signed & stamped separate sheet may attached if required</i>)
	2023-2024	
	2024-2025	
	2025-2026	
20.	Financial status of the Agency:	
	a. Year of establishment	
	b. Annual Turnover (Rs. Lakhs)	
	2022-23	
	2023-24	
	2024-25	
21.	Whether Banned/ Debarred/ Suspended/ Holiday-listed/ Blacklisted by any Indian fertilizer PSU or Govt. of India Agencies blacklisted/ delisted by HURL/ any Public Sector Unit (P.S.U)/Govt. Organization shall not be considered for pre-qualification. In this regard, Interested Agencies shall submit self-certification on their letter head by the authorized signatory (Annexure-B)	YES/ NO
22.	Whether enlisted/ empaneled/ accredited with any Indian fertilizer PSU (If Yes, please provide the details along with documentary evidence)	YES/ NO
23.	We hereby confirm our unconditional acceptance to participate in E-procurement & Reverse Auction tenders for subject intended products.	YES/ NO
24.	<i>Power of attorney, duly notarized on Stamp Paper, indicating that the person signing the bid has the authority to sign the bid.</i>	
25.	Details of sister concerned companies. Only one Company/ Concern out of the sister/ associated concerns operating under the same management/group shall be considered for pre-qualification in a particular State. However, more than one Unit/Plant of that concern may be considered for supply. In case more than one Unit is considered for pre- qualification, the combined capacity of all such Units shall be considered as assessed capacity of that vendor. In this regard, a certificate signed by a Practicing Chartered Accountant furnishing the names of any associated units of the Agency or names of any units in which any of the Directors/Partners of the Agency has any	



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	interest. In case the Agency has no associated Units, and/or none of the Directors/Partners has any interest in any other Units, they should furnish a Certificate from a Practicing Chartered Accountant to the said effect.	
26	Any other relevant information	
27.	Applicability of "Startups" (Tick the correct option) If your answer is "YES", the following documents shall be required in case of "Start-ups": Proof of issue of Real Time Recognition Number from DPIIT as Startup. Year of Establishment shall not be more than 10 years from the due date of the tender Certificate of Incorporation/ Registration Audited Balance sheet since incorporation or Certificate by practicing Chartered Accountant (CA) mentioning financial year wise turnover since incorporation. Any year's turnover shall not be more than Rs 100 crores	YES/NO
	Note: Furnishing of false/ incomplete information with the application would lead to disqualification.	
	(Name & Signature with seal) (Authorized Signatory)	



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Annexure-5 Pre-Qualification Criteria

PQC for floating Expression of Interest for 6 Products: Sulphur 90% (Powder), Boronated Calcium Nitrate and Potash Derived from Rhodophytes		
Sl. No.	Qualifying Requirements	Documents required (To be submitted as part of technical bid)
1.	Bidder should either be: i. Company registered under the Companies Act, 1956/2013 - OR ii. Registered partnership firm - OR iii. Registered proprietorship firm - OR iv. Registered societies / Co-operative societies - OR v. Registered Limited Liability Partnership (LLP) Applicable for Start-ups also.	For companies registered under the Companies Act, 1956/2013, notarized copy of Memorandum and Articles of Association and List of Directors, Copy of Certificate of Incorporation to be submitted. OR In case of partnership firm, notarized copy of Partnership Deed to be submitted. OR For Proprietorship firm, Affidavit of Proprietorship duly notarized (Latest), to be submitted. OR Co-operative societies / Registered societies- Copy of Registration certificate, Copy of Resolution of Members to be submitted. OR For Limited Liability Partnership (LLP), Copy of Certificate of incorporation to be submitted.
2.	Authorization Certificate for selling of applied product(s) in the applied state(s) as applicable. Bidders (Boronated Calcium Nitrate – Only Trader can apply, Sulphur 90% Powder – Only Manufacturer can apply and Potash Derived from Rhodophytes - Only Manufacturer can apply) should be duly registered with the State Agriculture Authority, having valid F.R.C. of the state, in which party intends to apply. Applicable for Start-ups also.	Copy of FRC / Wholesale License (A2 Form) from concerned State Agriculture department along with product annexure to be submitted. In case of states where A2 form is not available with the bidder, the bidder may submit A1 form i.e. application for FRC License for selling the product in the respective state with product annexure. Note – Bidder will need to submit A2 form (if the contract is awarded to bidder) before starting supply in the state
3.	Bidder should either be a manufacturer or be a trader as per mandatory requirement as mentioned in point no.2.	1) For Manufacturers: Copy of valid manufacturing license / Factory License / copy of consent to operate from Pollution Control Board to be submitted. 2) For Traders: Import-Export license only if product is imported (if applicable) / Agreement Copy with



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	Applicable for Start-ups also	Manufacturer to be submitted in case of domestic procurement.
4.	Bidder should have manufactured and sold / supplied minimum quantity (in MT) for Sulphur 90% (Powder), Boronated Calcium Nitrate and Potash Derived from Rhodophytes as mentioned below during any of the last 3 financial years (2023-24, 2024-25 and 2025-26). Minimum quantity for any of the last three financial years for these 3 Products should be as under: i) Boronated Calcium Nitrate -1000 MT (Supplied Quantity) ii) Sulphur 90% (Powder) – 1300 MT (Manufactured and Sold Quantity). iii) Potash Derived from Rhodophytes - 10 MT (Manufactured and Sold Quantity). <u>*Not Applicable for Start-ups</u>	Certificate from Practicing Chartered Accountant (CA) on letter head of CA's firm certifying the quantity supplied/manufactured for applied product(s) (as required product-wise) during any of the last 3 financial years (2023-24, 2024-25 and 2025-26).
5.	Applicability for “Startups”:	
	a) Proof of issue of Real Time Recognition Number from DPIIT as Startup.	DPIIT certificate.
	b) Year of Establishment shall not be more than 10 years from the due date of the tender/EOI.	Certificate of Incorporation / Registration.
	c) Turnover details since incorporation. Turnover shall not be more than INR. 100 crores in any of the years since incorporation.	Audited Balance Sheet and Profit & Loss Statement since incorporation or Certificate by practicing Chartered Accountant (CA) mentioning financial year wise turnover since incorporation (Also mention the years where turnover has been “0”).
	d) Annual manufacturing / supplying capacity for applied product(s): i) For Boronated Calcium Nitrate - Supplying Capacity. ii) For Sulphur 90% (Powder) Manufacturing Capacity. iii) For Potash Derived from Rhodophytes – Manufacturing Capacity.	Certificate of annual manufacturing / supplying capacity for applied product(s) (as required product-wise) from a practicing Chartered Accountant (CA).
Note 1 – All the CA certificates to be submitted by the bidders should be on the letter head of CA with a valid UDIN number and membership number of the CA firm.		



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Note 2 – HURL reserves the right to visit the manufacturing unit(s) of bidder to verify the quality of product, manufacturing process and manufacturing capacity of bidder.

Note 3 – HURL also reserves the right to ask for invoices from bidder for verification of declared sold quantity in any of the last 3 Financial years.



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Annexure-6

Ref: HURL/HQ/26CS064/EOI;

Date: 11.08.2026

Terms & Conditions of Empanelment
(To be accepted and duly signed by authorized signatory)

Period of Empanelment:

The empanelment of vendors for Supply of Potash Derived from Rhodophytes, Sulphur 90% (Powder) and Boronated Calcium Nitrate in HURL's "APNA" brand in states of Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand, will be valid for Three (03) years.

The empanelment may be extended for a further period of two (02) years at the discretion of HURL, subject to mutual consent of both parties. However, applications will also be considered for pre-qualification/ registration of vendors as per requirement of HURL at the time of issue of tender enquiry or any other time at the discretion of HURL.

Other Terms & Conditions of Empanelment:

- a) The applicants would not be entitled to claim any cost, charges or incidentals for or in connection with the preparation of and submission of their applications, though HURL may reject any or all the applications without assigning any reasons thereof or cancel this EOI for Empanelment.
- b) Pre-qualification is no guarantee for placement of orders. Orders will be placed on various vendors based on competitive H1 margins from the pre-qualified agencies, for which tender will be called from time to time as per HURL's requirement.
- c) HURL reserves the right to reject any or all the applications or withdraw this invitation without assigning any reason thereof. Decision of HURL in the matter shall be final and no correspondence shall be entertained from the applicants or any other agency subsequently. HURL has the liberty to include or delete vendors based on their performance, proven capability and for any other reason thereof.
- d) HURL reserve the right to postpone the closing date and/ or time for submission of application of empanelment.
- e) Interested vendors are required to submit their complete filled application along with all supporting documents on the portal itself. The empanelment would be based on the vendors meeting the pre- qualifications criteria, other requirements detailed in the documents and assessment. Furnishing false/ incomplete information or submitting applications not accompanied by required documents shall lead to summarily rejection of the application.
- f) Only Indian Manufacturers and Traders qualifying the pre-qualification criteria will be empaneled.
- g) HURL team reserves the right to visit the premises of the agency before and after the empanelment for the verification of the details furnished by the agency.
- h) Supplier shall deliver the product(s) to HURL in the bags / packing conforming to the provisions of Legal Metrology Act, 2009 and Legal Metrology (Packaged Commodities) Rules, 2011 and any amendment or re-enactment thereto and shall comply with all the



HINDUSTAN URVARAK & RASAYAN LIMITED

(A JV of NTPC, CIL, IOCL, FCIL & HFCL)
SCOPE Minar, Core 3, 9th Floor,
Laxmi Nagar District Center, Delhi-110092

requirements/compliances as prescribed under the provisions of the said Act/ Rules.

- i) The vendors have to submit a Certificate of Compliance to FCO standards as per **Annexure-2**.
- j) The Instruction to Bidders & General Terms & Conditions (GTC) shall be issued along with the tender for procurement to be issued separately.
- k) The empanelment shall be carried out through submission of online applications only. No application in physical form will be accepted and any such application if received by HURL, will be outrightly rejected. Documents for empanelment can be downloaded from website of CPP **www.eprocure.gov.in**. Online Applications are to be submitted on website www.eprocure.gov.in.
- l) Interested Vendors can refer to guidelines provided on CPP portal for submission of their application online. Bidders can also contact Mr. Sandeep Babel, AVP (Marketing) on 011-22502267/ 22502268 for any assistance/ queries.