HINDUSTAN URVARAK & RASAYAN LIMITED

(A JOINT VENTURE OF CIL, NTPC, IOCL, FCIL & HFCL)



SECTION – I

NOTICE INVITING TENDER (NIT)

NAME OF PACKAGE: IMPLEMENTATION OF PRODUCTION PLANNING (PP), PLANT MAINTENANCE (PM), QUALITY MANAGEMENT (QM) AND APPLICATION MANAGEMENT SERVICES (AMS) FOR SAP S/4 HANA.

Tender Reference No. HURL/HQ/CS544 dtd. 17.01.2025

1.0 HURL (Hindustan Urvarak & Rasayan Limited) invites on-line bids on Open Tender basis under Two Bid system for aforesaid package.

2.0 Brief Details

Published Date	Refer CPP Portal
Last Date and Time for Bid submission	Refer CPP Portal
Technical Bid Opening Date & Time	Refer CPP Portal
Earnest Money Deposit (EMD) in INR	INR 5,58,000.00
Pre-Bid Conference Date & Time	Refer CPP Portal
Reverse Auction	Not applicable

- **3.0** EMD/Bid Security shall be submitted through RTGS/NEFT by the stipulated bid submission closing date and time. Any bid without an acceptable Bid Security (if applicable) shall be treated as non- responsive by the employer and shall be liable for rejection.
- **4.0** MSE bidders are exempted from submission of EMD as per provisions in the Tender Documents.

MSE bidders seeking benefits of MSE as specified in the Tender Documents, must submit Attested/Self attested copy of Registration certificates (as mentioned in clause 4.0 of ITB) failing which no benefit of MSE shall be extended.

5.0 A complete set of Bidding Documents may be downloaded by any interested bidder from the CPP portal (<u>https://eprocure.gov.in/eprocure/app</u>).

Bidder who has downloaded the tender from the CPP Portal website <u>https://eprocure.gov.in/eprocure/app</u>, shall not tamper/modify the tender document/form including downloaded price bid template in any manner.

In case the same is found to be tampered/modified in any manner, bid will be completely rejected and EMD would be forfeited and Bidder is liable to be banned from doing business with HURL for a period of two years.

Intending Bidders are advised to visit CPP portal <u>https://eprocure.gov.in/eprocure/app</u> regularly till closing date of submission of tender for any corrigendum / addendum/ amendment.

A bidder can submit only one bid, in case of multiple bids by same bidder, all the bids of such bidder will be rejected. Not more than one tender shall be submitted by one bidder/bidder(s) having business relationship. For clarification, Business relationship means bidders having common proprietor/partner(s)/director(s). In such case all such bids will be rejected. In case Father (including step-father), Mother (including step-mother), Son (including step-son), Son's wife, Daughter, Daughter's husband, Brother (including step-brothers), Sister (including step-sisters) & Spouse submit their bid for the same tender, all such bids will be rejected. However, in case they are a separate entity and are participating in the same tender they will provide an affidavit to this effect, as per <u>Annexure 16</u> (enclosed at Section VI, Forms and Procedures), stating that they do not have a business relationship with the other bidders.

At the time of submission of Tender, the TENDERER shall submit a declaration stating if the TENDERER or any employee of the TENDERER or any person acting on behalf of the TENDERER, either directly or indirectly, is a relative of any of the employees of HURL, or, if any relative of an employee of HURL has financial interest / stake in the TENDERER, the same shall be disclosed by the TENDERER at the time of filing the tender. The TENDERER shall declare that they will not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of HURL.

If any cartel/relationship in terms of establishment of relationship among the bidders is found at any stage during pendency of the Contract, HURL will cancel the Bid and action as deemed fit shall be taken against the particular bidder including termination of the contract, forfeiture of all dues including Earnest Money Deposit / Security Deposit and debarring/blacklisting of the bidder and all Partners of the bidder.

6.0 Qualification Criteria:

The recommended QCBS method for bid evaluation is given below and will be evaluated on **online mode**:

А	Parameter	Document Required
A1	The Bidder should be a Gold and above Partner as on date of techno-commercial Bid Opening.	SAP Certificate with Qualified in "SAP S/4 HANA Cloud Private/Public Edition".
A2	EXPERIENCE The bidder should have executed any one of the following, in the preceding seven (07) years reckoned as on the date of techno- commercial bid opening: One similar* work-order with executed value not less than ₹1,08,00,000.00 (Rupees Two Crore Twenty-Three Lakhs Twenty Thousand only) OR Two similar* work-orders, each with executed value not less than ₹67,50,000.00 (Rupees One Crore Thirty-Nine Lakhs Fifty Thousand Only). OR Three similar* work-orders, each with executed value not less than ₹54,00,000.00 (Rupees One Core Eleven Lakhs Sixty Thousand Only). AND One similar-1** work-order with executed value not less than ₹1,15,20,000.00 (Rupees Two Crore Twenty-Three Lakhs Twenty Thousand only) OR Two similar-1** work-orders, each with executed value not less than ₹72,00,000.00 (Rupees One Crore Thirty-Nine Lakhs Fifty Thousand Only). OR Three similar-1** work-orders, each with executed value not less than ₹72,60,000.00 (Rupees One Core Eleven Lakhs Sixty Thousand Only). Note: (i) All the values are excluding GST. (ii) Similar* work order means any work order(s) of Implementation of SAP S4/HANA including any of the following modules i.e. PP, PM and QM.	Completion certificate from customer + Work Order with following details: i) Work order/PO with number, date and value ii) Name of the client, iii) Period of contract iv) Scope of work. OR Execution certificate [as per the format enclosed at Annexure-15 of Section VI (Forms & Procedures)] issued by practising Chartered Accountants / Statutory Auditors / Client (on letter head of Chartered Accountants / Statutory Auditors / Client) with Membership No. of the signatory & Firm along with UDIN/client highlighting below a. Reference work order/PO with number, date and value b. Name of the client, c. Period of Contract d. Executed value under the work order/PO.

a. PRE-QUALIFICATION CRITERIA.

	(iii) Similar-1** work order means any work order(s) of AMS of SAP S4/HANA including any of the following modules i.e. FI/CO, MM and SD. (iv) The word "executed" means the bidder should have achieved the criterion specified in the Qualifying Requirements, even if the total contract is not completed/ closed. In case Order/contract(s) is under execution as on the date of technical bid opening, the value of work executed till such date will be considered.	
A3	FINANCIAL The average annual turnover of the Bidder in the preceding three (3) financial years as on the date of techno-commercial bid opening should not be less than ₹83,70,000.00/- (Rupees Eighty-Three Lakhs Seventy Thousand Only). Note: (i) All the values are excluding GST. (ii) In case where audited results for the last financial year as on the date of opening of Technical Bid are not available, the financial results certified by a practicing Chartered Accountant shall be considered acceptable. In case, Bidder is not able to submit the Certificate from practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years preceding the last financial parameters. Further, a certificate would be required from the CEO/CFO as per the format enclosed as Annexure 12 of Section VI (Forms and Procedures) in the bidding documents stating that the financial results of the Company of the preceding financial year have not been finalized or under audit as on the date of opening of Technical Bid and the Certificate from the practicing Chartered Accountant as per the format enclosed at Annexure-13 of Section VI (Forms & Procedures) certifying the financial parameters of preceding financial year is not available.	 (i) Audited Balance Sheet / Profit & Loss Account for the three preceding financial years i.e. 2021-22, 2022-23 and 2023-2024. (ii) In case above is not available, then certificate from practising Chartered Accountants /statutory auditors with Membership No. of signatory & Firm along with UDIN certifying the annual turnover for the three preceding financial years i.e., 2021-22, 2022-23 and 2023-2024. (iii) In case above are not available, then audited Balance Sheet / Profit & Loss Account for the three consecutive financial years preceding the last financial year i.e., 2020-21, 2021-22, & 2022-23 along with Annexure 12 & 13. In case above are not available, the certificate from practicing CA / SA certifying the annual turnover for the three consecutive financial years preceding the last financial year i.e., 2022-23 along with Annexure 12 & 13. Note – All the CA certificates to be submitted by the bidders should be on the letter head of CA with a valid UDIN number and membership number of the CA firm.

b. A vendor meeting the pre-qualification criteria will be eligible for Quality and Cost-Based Selection (QCBS).

S. No	Criteria	Basis of Evaluation	Max Mark s	Documents Required
Α.	FINANCIAL AND PROFESSIO	NAL STRENGTH		
<u>A.</u> A1	The average annual turnover of the Bidder in the preceding three (3) financial years as on the date of techno-commercial bid opening.	Marks shall be awarded as the table suggested – Annual Turnover Marks	20	 (i) Audited Balance Sheet / Profit & Loss Account for the three preceding financial years i.e. 2021- 22, 2022-23 and 2023- 2024. (ii) In case above is not available, then certificate from practising Chartered Accountants /statutory auditors with
				Membership No. of signatory & Firm along

c. QUALITY & COST BASED SELECTION (QCBS):

				with UDIN certifying the annual turnover for the three preceding financial years i.e., 2021- 22, 2022-23 and 2023-2024. (iii) In case above are not available, then audited Balance Sheet / Profit & Loss Account for the three consecutive financial years preceding the last financial year i.e., 2020-21, 2021-22 & 2022-23 along with
				Annexure 12 & 13. (iv) In case above are not available, the certificate from practicing CA / SA certifying the annual turnover for the three consecutive financial years preceding the last financial year i.e., 2020- 21, 2021-22 & 2022-23 along with Annexure 12 & 13. Note – All the CA certificates to be submitted by the bidders should be on the letter head of CA with a valid UDIN number
A2	The Bidder should have ISO 9001:2015 Certification as on	ISO 9001:2015: 05 Marks No Certificate: 00 Marks	05	and membership number of the CA firm. Attached signed copy of ISO 9001:2015
	date of techno-commercial bid opening.			Certification.
A3	The Bidder should have an active CMMI Level Certification	Level 5: 05 Mark Level 3: 03 Mark Level 0: 00 Mark	05	Attached relevant documents
В.	EXPERIENCE	-		
B1	The Bidder should have completed projects in India during the last 07 years from the date of techno- commercial bid opening. The Project should be SAP ERP Implementation projects and shall including any of the following modules in " SAP S/4 HANA "- • Production Planning (PP) • Plant Maintenance (PM) • Quality Management (QM)	Marks shall be awarded as the table suggested –No. of ProjectMarks>15 Projects30=13-15 Projects25=10-12 Projects20=08-09 Projects15=05-07 Projects10< 05 Projects	30	Completion certificate from customer + Work Order with following details: i) Name of the client, ii) Period of contract iii) Scope of work.
B2	The Bidder should have completed projects in Fertilizer Industries in India during the last 07 years from the date of techno- commercial bid opening. The Project should be SAP ERP Implementation projects and shall including any of the following modules in "SAP	Marks shall be awarded as the table suggested –No. of ProjectMarks>3 Projects10=2-3 Projects08=1 Project05	10	Completion certificate from customer + Work Order with following details: i) Name of the client, ii) Period of contract iii) Scope of work.

	S/4 HANA"-			
	 Production Planning (PP) 			
	Plant Maintenance (PM)			
B3	Quality Management (QM) The Bidder should have	Marks shall be awarded	12	
53	completed AMS (Application	as the table suggested –	12	
	Management Services) in	No. of Project Marks		
	India during the last 07 years	>=7 Projects 12		
	from the date of techno-	=5-6 Projects 10		
	commercial bid opening.	=3-4 Projects 08		
	The Project should be SAP	=1-2 Projects 04		
	ERP AMS projects and shall including any of the following			
	modules in "SAP S/4			
	HANA"-			
	Material management			
	(MM)			
	Sales & Distribution (SD)			
	• Finance & Controlling			
С	(FI/CO) KEY RESOURCE PROFILE			
C1	Project Manager	The Project manager must	02	Detailed CV to be
	i Toject Manager	be on the vendor's payroll	02	Submitted along with the
		and have at		Bid Response
		least 10 Years of		submissions
		total experience post		Interviews may be
		qualification. Should have		conducted by the
		experience in 3 ERP Implementations (SAP S/4		Evaluation Committee.
		HANA) out of which one		
		should be in manufacturing		
		domain and Business and		
		IT architecture blueprinting		
		and/or ERP; overall		
		ownership of functional and technical delivery.		
		The resource should have		
		at least two years of		
		experience as onsite		
		project manager in		
		implementing ERP		
00	Eurotianal Canavitant	Solution.	10	Detailed OV to be
C2	Functional Consultant	The consultant must be on the vendor's payroll and	12	Detailed CV to be Submitted along with the
		have at		Bid Response
		least 07 Years of		submissions
		total experience post		Interviews may be
		qualification in the		conducted by the
		respective functional		Evaluation Committee.
		modules. Must have delivered Two full cycle		
		End to End		
		Implementations in the		
		respective functional area		
		i.e. PP, PM, QM, FI/CO,		
		MM, SD and have valid		
		SAP Certification in		
		respective modules. Each consultant will be awarded		
		a maximum 02 Marks.		
C3	Technical Consultant	The consultant must be on	04	Detailed CV to be
1		the vendor's payroll and		Submitted along with the
		have at least 07 Years		Bid Response
		of total experience post		submissions
		qualification with SAP Certification in the		Interviews may be conducted by the
		respective technical		conducted by the Evaluation Committee.
		modules. Must have		
		delivered Two full cycle		
		End to End		
1		Implementations/migration		

in the respective technical area i.e. ABAP & BASIS. Each consultant will be awarded a maximum 02 Marks.		
	100	

Note:

- HURL retains the right to gather observations and feedback about the vendor from their current or former clients.
- Post Qualification are as per below table:

SI. No.	KEY RESOURCE PROFILE	Minimum Post Qualification		
i	Project Manager	Graduation		
ii	Lead Functional Consultant	Graduation		
iii	Technical Consultant	Graduation		

d. Substantial Information on QCBS:

- i. Proposal Presentations: The Bid Evaluation and Technical Committee may invite each qualified Bidder to make a presentation to the Purchaser as per their discretion.
- ii. Only those Bidders who have secured QCBS Score of 60 or above out of 100 shall be declared as qualified for evaluation of their 'Commercial Bid'. Bidders who have secured less than 60 for QCBS Score shall be rejected.
- iii. The financial offers of the qualified bidders (who have secured QCBS score of 60 or above) shall be tabulated for this project.
- iv. The bidder with the lowest financial offer will be given a financial score of 100.
- v. The financial scores of other bidders for the project shall be computed as follows -

project(Y)]	=100 X [Lowest offer quoted in the tender (₹)] / [Offer quoted by the respective Bidder for the project (₹)]	
	respective Bidder for the project (₹)]	

- vi. The marks secured as above shall be the Financial Score of the bidder for the project.
- vii. Composite Score of the Bidder: Composite score of the Bidders for the bid shall be worked out as under-

Bidder	QCBS Score (X)	Financial Score (Y)	Weighted QCBS Score (70% of X)	Weighted Financial Score (30% of Y)	Composite Score (F=D+E)
А	В	С	D	E	F

NOTE:

• The Score is calculated up to 2 decimal places.

- If there is a tie in the Composite Score among two or more bidders, priority will be given to the QCBS Score. In the event of a tie in the QCBS Score for two bidders, preference will be given to the bidder who has implemented a higher number of Projects, based on the assigned weightage.
- **7.0** Bids will be opened as per date/time as mentioned on the Date specified above or on the date specified on the e-tendering portal. The date of Price-Bid opening will be intimated later on the e-tendering portal.
- **8.0** HURL shall not be responsible for any postal /courier delay for submission of EMD and/or other original documents, if applicable.
- **9.0** HURL reserves the right to reject any or all bids or cancel/withdraw the NIT for the subject package without assigning any reason whatsoever and in such case no bidder/intending bidder shall have any claim arising out of such action.
- **10.0** Bids shall be signed and uploaded by someone legally authorized and competent on behalf of his firm / company i.e., Bidder and relevant documents w.r.t. the same to be uploaded along with the bid by the bidders.

The Power of Attorney (on stamp paper duly notarized) of such person needs to be furnished along with bid.

11.0 Address for Communication:

Sh. Surajit Mahindar Manager (C&M)	Sh. Umang Sinha Chief Manager (C&M)		
Hindustan Urvarak & Rasayan Limited	Hindustan Urvarak & Rasayan Limited		
(A Joint Venture of CIL, NTPC, IOCL, FCIL	(A Joint Venture of CIL, NTPC, IOCL,		
& HFCL)	FCIL & HFCL)		
Core-4, 9th Floor, SCOPE Minar,	Core-4, 9th Floor, SCOPE Minar,		
Laxmi Nagar District Centre, New Delhi-	Laxmi Nagar District Centre, New Delhi-		
110092.	110092.		
EPBAX No: 011-2250 2267/ 2268	EPBAX No: 011-2250 2267/ 2268		
LI DAX NO. 011-2200 22017 2200			
Email: surajitmahindar@hurl.net.in	Email: umangsinha@hurl.net.in		

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Basic Details						
Organisation Chain	Hindustan Urvarak and Ra	asayan Limiteo	1 HQ-Delhi - HURL			
Fender Reference Number	HURL/HQ/CS544					
Fender ID	2025_HURL_845047_1		hdrawal Allowed		Yes	
Tender Type	Open Tender		m of contract		QCBS	
Fender Category General Technical	Services	-	of Covers mWise Technical		2	
General Technical Evaluation Allowed	Yes		luation Allowed		No	
Payment Mode	Offline	Is N BO	Aulti Currency Allowed	For	No	
Is Multi Currency Allowed For Fee	No	Allo	w Two Stage Bidding		No	
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						and 16 of Forms and
				.pd	f	per requiremen mentioned in NIT.
				.pd	f	Signed, Stamped and Scanne copy of proof for payment of EMD / MSE Certificate for exemption.
				.pd	f	Signed, Stamped and Scanne copy of GST No, PAN No UDYAM etc.
				.pd	f	Documents as required in accordance with PQC

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Work Item Documents		S.No	Document Type Document Name		Description		Document Size (in KB)	
		1	BOQ	BOQ_888285.xls	PRICE BID		263.00	
		2	Tender Documents	TenderdocCS544.pdf	(PP), PLANT (PM), QUAL MANAGEME APPLICATIC MANAGEME	ON PLANNING MAINTENANCE ITY NT (QM) AND	1129.90	
<u>View</u>	GTE /	<u>QCB</u>	S Details - CS544N	IEW				
S.No	Partie	culars			Expected Value	Mandato	ry (Weightage)	
1.0	Funct	ional	Consultant -			Yes		
1.01	Years functio	of tota onal m	l post qualification experi	FI/CO, MM, SD and have valid	Yes	Yes	12	
2.0			nager -			Yes		
2.01	The least 1 Impler	Projec 0 Yeai nentat	t manager must be on th rs of total post qualification	luding at least 2 years of	Yes	Yes	2	
3.0			Sonsultant -	in implementing.		Yes		
3.01	Years	of tota			Yes	Yes	4	
4.0	3 fina openi	ncial ng.	years as on the date o	he Bidder in the preceding f Techno-Commercial bid		Yes		
4.01	INR 14 Cr -50	l Cr ar perce	d INR 19 Cr -75 percent,	9 Cr -100 percent, between , between INR 9 Cr and INR 14 d INR 9 Cr -30 percent, Less	Yes	Yes	20	
5.0				CMMI Level Certification.		Yes		
5.01	If bi and Le	dders a evel 0 -	are having Level 5 - 100 - 0 percent.	percent, Level 3 - 60 percent	Yes	Yes	5	
6.0	(Appl modu	icatio les as from	(MM/SD/(FI/CO)) in the date of techno- co	ed SAP ERP AMS es) project on any of the India during the last 07 ommercial bid opening in		Yes		
6.01	Grea projec	ater tha ts - 83	an equal to 7 projects -10	00 percent, Between 5 to 6 to 4 projects - 66.64 percent, ent.	Yes	Yes	12	
7.0	The B projec HANA techn	idder ct on a in In o- cor	should have complete any of the modules as dia during the last 07 nmercial bid opening,	ed SAP ERP implementation (PP/PM/QM) in SAP S/4 years from the date of		Yes		
7.01	83.25 to 9 pr Less th	percer ojects nan 5 p	nt, between 10 to 12 proj - 49.95 percent, betweer projects- 0 percent.	tent, between 13 to 15 projects- ects- 66.66 percent, between 8 n 8 to 9 projects- 33.33 percent,	Vec	Yes	30	
8.0	The B	idder	should have complete	ed SAP ERP implementation (PP/PM/QM) projects in		Yes		

Gr	reater than	03 projects -	f techno-comme 100 percent, betv	veen 02 to 03 pro	ojects-			10
80 p	percent, one	e project- 50	percent.				Yes	10
			ISO 9001 2015 C rcial bid opening		on		Yes	
01 If	bidders are	having ISO	9001 2015 certifica	ate -100 percent,	if No Vor		Yes	5
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